

## TPM Customer Spotlight: ATI INDUSTRIAL AUTOMATION



**Website:**  
[www.ati-ia.com](http://www.ati-ia.com)

**Industry:**  
Manufacturing

**Location/s:**  
Apex, NC

**TPM Products & Services:**  
Solidworks Software  
Services & Consulting

*"TPM has gone above and beyond to make sure our needs are met. Not only do they sell us SolidWorks products but we get the "Value Added" part as well."*

Ryan Chambers  
Sr. Mechanical Engineer/  
CAD Admin  
ATI Industrial Automation

### **About ATI Industrial Automation....**

ATI INDUSTRIAL AUTOMATION is the world-leading engineering-based developer of robotic accessories and robot arm tooling, including Automatic Tool Changers, Multi-Axis Force/Torque Sensing Systems, Utility Couplers, Robotic Deburring Tools, Robotic Collision Sensors, Manual Tool Changers, and Compliance Devices. Their robot-end effector products are found in thousands of successful applications around the world. Since 1989, their team, of mechanical, electrical, and software engineers has been developing cost-effective, state-of-the-art end-effector products and solutions that improve robotic productivity.

We have been using SolidWorks since 1999. TPM has been our SolidWorks VAR for the last 5 years.

TPM has gone above and beyond to make sure our needs are met. Not only do they sell us SolidWorks products but we get the "Value Added" part as well. TPM knows how we work due to our close relationship and they make relevant suggestions for new ways to use SolidWorks or even additional software or hardware that will help meet our needs. TPM also has an excellent team of SolidWorks Applications Engineers. I know I can call or email the support team and have someone responding to my issue in a timely manner.

Our steady business growth means we also have to grow our engineering department to meet customer demand for new and customized products. We lean on TPM's expertise to train these new employees. We worked with TPM to developed a custom SolidWorks class that allowed us to minimize the time it takes to get these new employees using SolidWorks adequately. This training is now a requirement for all new engineers and designers.



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